DSI: Lean Inventory Management Systems
DSI History

Our mission statement is simple and that’s to continue to provide an innovative range of Lean inventory management systems that are competitively priced backed by outstanding before & after sales service specifically for the healthcare market.

For over 25 years, DSI has demonstrated our extensive capabilities around the world and are viewed as the storage experts in our space. We strive to constantly improve our products and services in order to keep our #1 position as the leading provider of storage systems in the healthcare market.

Product choice, quality and value.
Existing Accounts

Inventory Reduction & Labor Savings = Cost Savings & Better Patient Care
Departments in Focus

- Sterile Processing Department
- Operating Room & Core
- Catheter Lab
- Interventional Radiology
- Emergency Department
- Materials Management/Supply Chain
- BioMed
- Distribution & Storage - Pharmacy
- Clean Utility
- Med/Surgical
- Medication Room

Inventory Reduction & Labor Savings = Cost Savings & Better Patient Care
Value Proposition

**BUSINESS**
- Operating Cost Reduction
  - reduce inventory levels
  - save valuable floor & cubic space
  - minimize chances of running out of stock
  - reduction in time looking for supplies
  - reduction in time restocking supplies
  - increase in safety within department
  - eliminate pilferage with locking systems
  - achieve high levels of picking accuracy
  - increase employee productivity
  - Joint Commission Compliance

**PATIENTS**
- Increase in Service Levels
  - receive quicker care from nursing staff
  - receive better care from nursing staff

**SURGEONS**
- Time is everything during a procedure
  - will have all required tools/inventory available when needed
  - better support from nursing staff due to inventory management system

**NURSING STAFF**
- Keep the staff focused on patient care - not looking for inventory
  - Increase in:
    - picking accuracy
    - productivity
    - increase in throughput (quicker retrieval time)
  - Reduction in:
    - time looking for inventory
    - retrieval time - less walking

**SUPPLY CHAIN - MATERIALS MANAGEMENT**
- Lean Inventory Management
  - simplified ordering / restock process
  - reduction in PAR levels
  - increase in productivity

Inventory Reduction & Labor Savings = Cost Savings & Better Patient Care
Value Add Service Process

Consultation

Identify Needs
- Consult with Customer
- Optimize Floor Space
- Inventory Management
- Cost Reductions
- Retrieval Times
- Labor Efficiencies
- Compliance - JCAHO

Site Survey
- Identify PAR Levels
- Measure Existing Sq. Ft
- Measure Inventory
- Measure Room
- Understand Future Expansion

Design Work
- Engineer System Around Inventory
- Design Room Flow
- Consider Ergonomics
- Collaborate w/ Architects/Planners
- Design CAD Drawings
- Plan for Future Expansion

Proposal
- Report Out:
  - Our Findings
  - Current Problem
  - Our Solution
  - Future Benefits
  - Financial Analysis

Implementation

Execution
- Installation/Assembly
- Design Interiors/Compartments
- Inventory Transfer
- Labeling
- Onsite After Sales Service

Results
- Inventory Reduction
- Increase in Patient Care
- Space Savings
- Safer Work Environment
- Increase in Productivity

Inventory Reduction & Labor Savings = Cost Savings & Better Patient Care
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General Product Offering

Core:

Secondary:
Inventory Reduction & Labor Savings = Cost Savings & Better Patient Care
Application Photos - Product Overview

Keyless Entry
Clean Utility

Transport Carts
Benching

Track Systems
Shelving

Glass Door/Baskets
2-Bin

Inventory Reduction & Labor Savings = Cost Savings & Better Patient Care
Application Photos - Product Overview

Inventory Reduction & Labor Savings = Cost Savings & Better Patient Care
Inventory Reduction & Labor Savings = Cost Savings & Better Patient Care
Application Photos - Before/After

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Application Photos - Before/After

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Take Aways

• Highest Quality Storage Products in the Market
• Local Service
• Quick Lead Times
• Value Add Consultative Service
• Made in the USA (with Global Components)
• Lifetime Warranty
• Planning - Design - Implementation
• Inventory Transfer
• Leading Innovator in the Market
• Competitively Priced
• GPO - Partners
• Lean Inventory Management Systems